# SKAGIT COUNTY PUBLIC WORKS DEPARTMENT

**Ferry Operations Division** 

Draft 2024 Ferry Fare Revenue Target Report 05 Aug 2024



### Overview

The following report is prepared for submittal to the Board of Skagit County Commissioners (Board) pursuant to Resolution R20230152, which establishes the Guemes Island ferry fare revenue target methodology. The purpose of this report is to make recommendations for the 2025 fare rate schedule following analysis of ferry Operations and Maintenance (O&M) expenditures and system revenue. This is the first such report since a new ferry rate schedule, and 14.1 percent fare increase, went into effect on August 15, 2023.

Before Resolution R20230152, signed by the Board on July 27, 2023, a 65 percent fare revenue target methodology was in effect for the Skagit County ferry system. Essentially, the methodology required that 65 percent of the 5-year average of O&M expenditures for the ferry system be borne by the fare payers, Motor Vehicle Fuel Tax (MVFT), and the Washington State Department of Transportation (WSDOT) deficit reimbursement. The remaining 35 percent was to be borne by the Skagit County road fund. The formula used a 5-year "look-back" methodology to calculate the revenue target for the next year.

Following an extensive rate study and consultant recommendations in 2023, the Board eliminated the 5-year "look-back" model in favor of a formula that considers past, current, and future costs of operating the ferry system and its facilities.

# **Ferry Fare Revenue Target**

Per Resolution R20230152, it is the desire of the Board to implement fare increases to reach a 65 percent fare box revenue target phased over a 5-year period from August 15, 2023, through December 31, 2028, as follows:

- Implement the first fare increase in summer 2023, to be effective through December 2024.
- Adjust fares on an annual basis beginning in January 2025 to achieve a 65 percent fare box recovery by 2028. Such fare adjustments shall be made subject to an annual public hearing.
  - Update the 2028 5-year average annual O&M cost with new expenditure data and updated cost escalation rates.
  - Re-run the fare model to confirm the required fare adjustment to achieve the updated 2028 average O&M and establish new fare levels.

The methodology establishes a 5-year average O&M expenditure projection using the past two years' actual expenditures, the current year's approved budget, and the next two year's projected expenditures using cost escalation factors.

## **Additional assumptions**

Other tax revenue:

• Contributions from the MVFT attributable to the ferry system and the WSDOT deficit reimbursement will be applied before the 65 percent revenue target is calculated.

### **Reporting Requirements**

During the annual preparation of the department's budget, Public Works will prepare and submit a report to the Board that calculates the County's ferry fare revenue target, pursuant to the above formula, and will recommend a ferry rate schedule for the upcoming calendar year with an estimate of revenues based on those rates. The first evaluation and report shall be prepared in summer 2024 in preparation for the January 1, 2025, fare adjustment.

Table 1 shows the revenue target calculation for 2025, which results in a fare revenue target of \$2,364,662. The MVFT and the WSDOT deficit reimbursement are subtracted from the O&M expenditures to figure adjusted O&M expenditures, which are then multiplied by 65 percent.

| Table 1 - Revenue Target Calculation |                                |                                  |              |              |              |              |  |
|--------------------------------------|--------------------------------|----------------------------------|--------------|--------------|--------------|--------------|--|
|                                      | Acti                           | Actual Adjusted Budget Projected |              | Five Year    |              |              |  |
| Year                                 | 2022                           | 2023 (1)                         | 2024         | 2025         | 2026         | Average      |  |
| O&M Expenditures                     | \$ 2,904,594                   | \$ 3,672,133                     | \$ 4,169,792 | \$ 4,690,434 | \$ 4,830,678 | \$ 4,053,526 |  |
| MVFT (2)                             | \$ 132,992                     | \$ 150,119                       | \$ 132,051   | \$ 132,051   | \$ 132,051   | \$ 135,853   |  |
| WSDOT Deficit<br>Reimbursement (2)   | \$ 451,672                     | \$ 212,507                       | \$ 244,828   | \$ 244,828   | \$ 244,828   | \$ 279,733   |  |
| Adjusted O&M                         | \$ 2,319,930                   | \$ 3,309,507                     | \$ 3,792,913 | \$ 4,313,555 | \$ 4,453,799 | \$ 3,637,941 |  |
| Fare Recovery Requirement            |                                |                                  |              |              |              | 65%          |  |
|                                      | 2025 Ferry Fare Revenue Target |                                  |              |              |              |              |  |

<sup>(1)</sup> Source: Skagit County Cayenta Financial Report (May 08, 2023) & 2023 County Ferry System Operations Report

The adjusted budget for 2024 includes expenditures from the 2024 adopted budget and an annualized haul-out & maintenance cost of \$1,107,713. At the direction of the Board, following a public comment period, haul out and maintenance expenditures are annualized for current and future years in the model avoiding variances in expenditures year-to-year.

Figure 1 – Base Year Expenditures

|  | Actual       |              | Adjusted     | Projec       | eted (2)     |
|--|--------------|--------------|--------------|--------------|--------------|
|  | 2022         | 2023         | 2024         | 2025         | 2026         |
| Salaries & Wages                               | \$ 941,967   | \$ 1,104,080 | \$ 1,366,585 |              |              |
| Personnel Benefits                             | \$ 362,589   | \$ 393,678   | \$ 501,832   |              |              |
| Supplies & Consumables                         | \$ 414,904   | \$ 326,418   | \$ 418,850   |              |              |
| Services & Pass-throughs                       | \$ 1,185,134 | \$ 1,847,957 | \$ 1,174,713 |              |              |
| Subtotal                                       | \$ 2,904,594 | \$ 3,672,133 | \$ 3,461,980 |              |              |
| 2024 Est. haul out, maintenance, & repair      |              |              | (\$ 400,000) |              |              |
| Without haul out/maintenance, & repair         |              |              | \$ 3,061,980 | \$ 3,553,376 | \$ 3,659,622 |
| Annualized haul out, maintenance, & repair (1) |              |              | \$ 1,107,812 | \$ 1,137,058 | \$ 1,171,056 |
| Total  |              |              | \$ 4,169,792 | \$ 4,690,434 | \$ 4,830,678 |

<sup>(1)</sup> Annualized haul out, maintenance, and repair includes \$750,000 for haul out and \$357,812 for 2022/2023 average non-haul out maintenance expenditures

In 2023, increased expenditures were due to maintenance performed during the vessel haul out. The next planned haul out must take place by March 31, 2025. During this haul out, the vessel will undergo the first phase of a re-power of all major propulsion machinery. Haul out estimates include the rental of a passenger-only vessel and other associated costs. Haul out estimates do not include the capital procurement and installation of two new engines and two transmissions, estimated at \$733,000, and two new outdrives, estimated at \$1.1M.

<sup>(2) 5-</sup>year average (2019-2023) used for 2024, 2025, and 2026 projected

<sup>(2)</sup> Projections for 2025 and 2026 include cost escalations adjusted for recent inflation projections – Seattle area Consumer Price Index (CPI); 2025 (0.0264) and 2026 (0.0299)

Table 2 shows the 2023 fare box revenue and the shortfall from the revenue target, using the current fare recovery methodology.

| Table 2 - 2023 Revenue Target           |    |           |  |  |  |
|---|----|-----------|--|--|--|
| Ferry Fare Revenue Target               | \$ | 1,888,207 |  |  |  |
| Fare Box Revenue (1)                    | \$ | 1,250,681 |  |  |  |
| Surplus/(Shortfall) From Revenue Target | \$ | (637,526) |  |  |  |

<sup>(1)</sup> Fare box revenue does not include vessel replacement surcharge revenue.

Summarized in Table 3 is the total road fund subsidy for 2023. The road fund subsidy is calculated using 2023 O&M expenditures, less MVFT, WSDOT deficit reimbursement, and fare box revenue. The road fund subsidy in 2023 is further reduced after deducting the <a href="Federal Highway">Federal Highway</a> <a href="Administration Ferry Boat Program (FHWA FBP)">FBP</a>) funding used to fund operations for the first time. Therefore, the total road fund subsidy for was \$1,708,086.

| Table 3 - 2023 Road Fund Subsidy     |                |  |  |  |  |  |
|--------------------------------------|----------------|--|--|--|--|--|
| O&M Expenditures                     | \$ 3,672,133   |  |  |  |  |  |
| WSDOT Deficit Reimbursement          | \$ (212,507)   |  |  |  |  |  |
| Motor Vehicle Fuel Tax (MVFT)        | \$ (150,119)   |  |  |  |  |  |
| Subtotal (Adjusted O&M Expenditures) | \$ 3,309,507   |  |  |  |  |  |
| Fare Box Revenue                     | \$ (1,250,681) |  |  |  |  |  |
| Subtotal                             | \$ 2,058,826   |  |  |  |  |  |
| FHWA FBP Funding                     | \$ (350,740)   |  |  |  |  |  |
| Road Fund Subsidy                    | \$ 1,708,086   |  |  |  |  |  |

Table 4 shows fare box revenue for the years 2019 through 2023. Farebox revenue does not include revenue from the capital vessel replacement surcharge implemented August 1, 2018. Surcharge revenue is shown separately in Table 9. The last fare increase took effect August 15, 2023.

| Table 4 - Fare Box Revenue (2019 – 2023) |              |  |  |  |
|--|--------------|--|--|--|
| 2019                                     | \$ 1,172,643 |  |  |  |
| 2020                                     | \$ 1,090,088 |  |  |  |
| 2021                                     | \$ 1,115,037 |  |  |  |
| 2022                                     | \$ 1,201,719 |  |  |  |
| 2023                                     | \$ 1,250,681 |  |  |  |

Table 5 contains total revenue for the years 2019 through 2023. Revenue sources include fares, MVFT, WSDOT ferry deficit reimbursement, road fund, and FHWA FBP funding.

| Table 5 - Total Revenue (2019 – 2023) |              |              |              |              |              |                |
|---------------------------------------|--------------|--------------|--------------|--------------|--------------|----------------|
|                                       | 2019         | 2020         | 2021         | 2022         | 2023         | 5-Year Average |
| Fares                                 | \$ 1,172,643 | \$ 1,090,088 | \$ 1,115,037 | \$ 1,201,719 | \$ 1,250,681 | \$ 1,166,034   |
| MVFT                                  | \$ 102,636   | \$ 141,089   | \$ 133,417   | \$ 132,992   | \$ 150,119   | \$ 132,051     |
| WSDOT Deficit<br>Reimbursement        | \$ 102,603   | \$ 272,798   | \$ 184,560   | \$ 451,672   | \$ 212,507   | \$ 244,828     |
| Road Fund (1)                         | \$ 1,725,890 | \$ 382,164   | \$ 1,711,318 | \$ 1,118,211 | \$ 1,708,086 | \$ 1,329,134   |
| FHWA FBP (2)                          |              |              |              |              | \$ 350,740   | \$ 70,148      |
| Total                                 | \$ 3,103,772 | \$ 1,886,139 | \$ 3,144,332 | \$ 2,904,594 | \$ 3,672,133 | \$ 2,942,194   |

<sup>(1)</sup> The road fund subsidy in 2019, 2021, and 2023 was significantly higher due to haul out and maintenance costs.

<sup>(2)</sup> The FHWA FBP funding was used for operational expenditures for the first time in 2023.

As shown in the chart below, over a five-year average (2019-2023), fare box revenue, MVFT, and the WSDOT ferry deficit reimbursement collectively contributed an average of 52 percent of total revenue, while the road fund contributed 45 percent. The FHWA FBP funding contributed 2 percent.

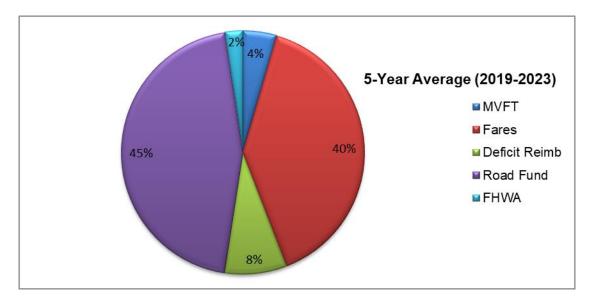


Figure 2 – Revenue by source (5-Year Average)

The following chart shows total revenue, by source, for 2023. As shown below, fare box revenue, MVFT, and the WSDOT deficit reimbursement collectively contributed 44 percent of total revenue, while the road fund contributed 47 percent. The FHWA FBP funding contributed 10 percent.

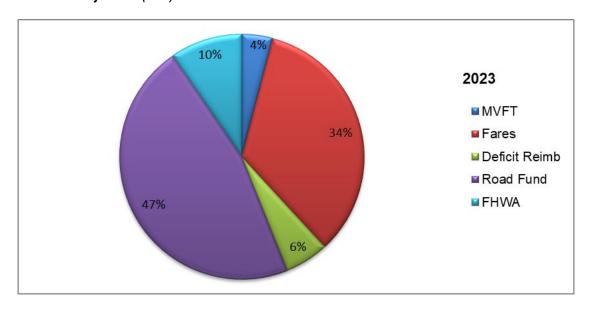


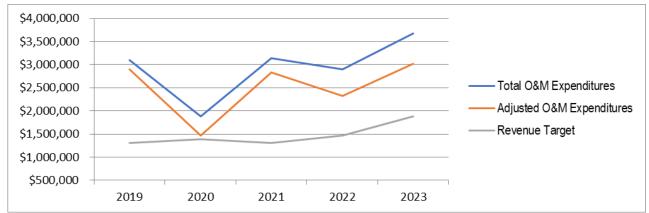
Figure 3 – Revenue by source (2023)

To reach the 65 percent fare recovery requirement by December 31, 2028, the contributions from fare box revenue, MVFT, and the WSDOT deficit reimbursement need to increase by approximately 5 percent per year for the years 2025 through 2028.

Table 6 shows the total O&M expenditures and the adjusted O&M expenditures from 2019 through 2023. The adjusted O&M expenditures represent total O&M expenditures, less MVFT and the WSDOT deficit reimbursement. The five-year average of adjusted O&M expenditures is then multiplied by 65 percent to determine the revenue target.

| Table 6 - 65% Methodology Applied |    |           |    |           |    |           |                 |                 |
|-----------------------------------|----|-----------|----|-----------|----|-----------|-----------------|-----------------|
|                                   |    | 2019      |    | 2020      |    | 2021      | 2022            | 2023            |
| Total O&M Expenditures            | \$ | 3,103,772 | \$ | 1,886,139 | \$ | 3,144,332 | \$<br>2,904,594 | \$<br>3,672,134 |
| Adjusted O&M Expenditures         | \$ | 2,898,533 | \$ | 1,472,252 | \$ | 2,826,710 | \$<br>2,319,930 | \$<br>3,012,901 |
| Revenue Target                    | \$ | 1,302,372 | \$ | 1,386,935 | \$ | 1,300,624 | \$<br>1,463,031 | \$<br>1,888,207 |

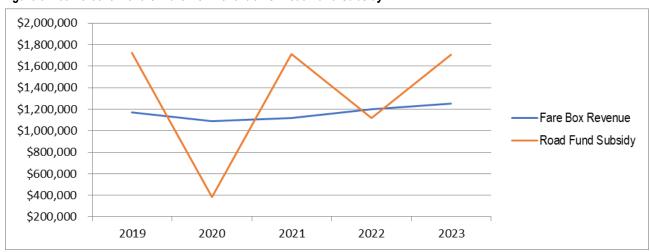
Figure 4 – 65 Percent Methodology applied



The outdated, five-year look-back methodology allowed the revenue target to remain relatively stable regardless of whether O&M expenditures increased or decreased in any given year. The new methodology shows the revenue target increases as expenditures increase.

| Table 7 - Trend of Fare Box Revenue Vs. Road Fund Subsidy |              |              |              |              |              |  |
|---|--------------|--------------|--------------|--------------|--------------|--|
| 2019 2020 2021 2022 2023                                  |              |              |              |              |              |  |
| Fare Box Revenue  | \$ 1,172,643 | \$ 1,090,088 | \$ 1,115,037 | \$ 1,201,719 | \$ 1,250,681 |  |
| Road Fund Subsidy   | \$ 1,725,890 | \$ 382,164   | \$ 1,711,318 | \$ 1,118,211 | \$ 1,708,086 |  |

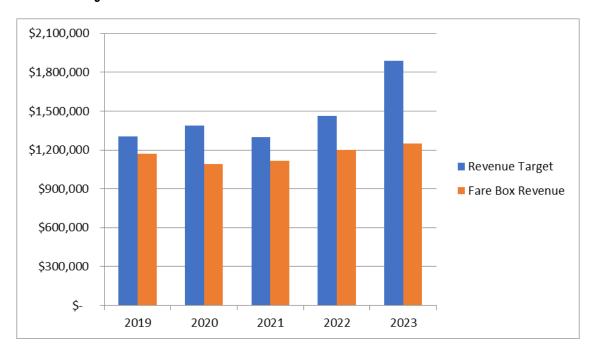
Figure 5 – 65 Percent Trend of Fare Box Revenue Vs. Road Fund Subsidy



As shown in Table 8, since 2019, the annual fare box revenue has not met the revenue target. A 14.1 percent fare increase went in to effect August 15, 2023.

| Table 8: Revenue Target Variance 2019 – 2023 |              |              |              |              |              |  |
|--|--------------|--------------|--------------|--------------|--------------|--|
|  | 2019         | 2020         | 2021         | 2022         | 2023         |  |
| Revenue Target                               | \$ 1,302,372 | \$ 1,386,935 | \$ 1,300,624 | \$ 1,463,031 | \$ 1,888,207 |  |
| Fare Box Revenue                             | \$ 1,172,643 | \$ 1,090,088 | \$ 1,115,037 | \$ 1,201,719 | \$ 1,250,681 |  |
| Variance                                     | \$ (129,729) | \$ (296,847) | \$ (185,587) | \$ (261,312) | \$ (637,526) |  |

Figure 6 – Revenue Target Variance



On June 18, 2018, the Board of Skagit County Commissioners passed Resolution R20180123, establishing a capital vessel replacement surcharge. The surcharge, imposed on every fare sold, was implemented August 1, 2018. Table 9 shows the surcharge revenue from 2019 through 2023.

| Table 9: Vessel Replacement Surcharge |    |           |  |  |
|---------------------------------------|----|-----------|--|--|
| 2019 Actual                           | \$ | 241,721   |  |  |
| 2020 Actual                           | \$ | 217,445   |  |  |
| 2021 Actual                           | \$ | 224,642   |  |  |
| 2022 Actual                           | \$ | 246,852   |  |  |
| 2023 Actual                           | \$ | 241,957   |  |  |
| Total                                 | \$ | 1,172,617 |  |  |

In accordance with RCW 36.54.200, resulting revenue can only be used for the construction or purchase of ferry vessels, and to pay the prinicipal and interest on bond authorized for the construction or purchase of ferry vessels. This revenue cannot be used for O&M expenditures, is accounted for separately, and is not included in the fare box revenue figures included in this report.

## Summary

In 2023, O&M expenditures were over budget by 8 percent. Detailed 2023 expenditures are included in Appendix D.

| 2023 Budget           | \$<br>3,383,191 |
|-----------------------|-----------------|
| 2023 O&M Expenditures | \$<br>3,672,134 |
| Difference            | \$<br>(288,943) |

Capital expenditures are not included in this report or in the O&M expenditures shown. Capital expenditures are not reported to the state per <u>Contract C20210293 between WSDOT and Skagit County</u> for the deficit reimbursement. Section 1.3 of the contract defines allowable reportable O&M expenditures as:

- Routine cost of operating and maintaining the ferry, including salaries, benefits, fuel, supplies, utilities, repairs, inspection, advertising, taxes, small tools, land leases, rentals, postage, printing, etc.
- Routine anticipated replacement of piling, wing-wall facing, repairing docks, etc. which does not extend the useful life, nor increase the efficiency or capacity of an asset.
- Routine dry-docking and associated repairs to maintain the vessel's certification.
- Routine engine repair or rebuilding.
- Other work not defined as capital and agreed to in writing by WSDOT.

Section 1.4 excludes the following from O&M expenditures:

- Depreciation
- Interest
- Other work or repairs that are considered capital in nature.

These contractual definitions are what Skagit County uses to differentiate capital and O&M expenditures.

In 2023, fare box revenue fell short of the revenue target by \$637,526.

| 2023/2024 Revenue Target | \$<br>1,888,207 |
|--------------------------|-----------------|
| 2023 Fare Box Revenue    | \$<br>1,250,681 |
| Shortfall                | \$<br>(637,526) |

Revenue fell short of projections by \$110,807.

| 2023 Projected Revenue | \$<br>1,361,488 |
|------------------------|-----------------|
| 2023 Fare Box Revenue  | \$<br>1,250,681 |
| Shortfall              | \$<br>(110,807) |

It is the opinion of the ferry division that the following factors contributed to the fare box revenue shortfall in 2023.

- Fare increase was only in effect August 15 through December 31, 2023
- Use of expired punch cards
- Ferry haul-out, March 2023
- Decrease in oversize vehicle sales due to reconfiguration of oversize categories (specifically the 20-25' category)
- Decrease in vehicle and driver single-ride ticket sales
- Increase in discounted 20-trip vehicle punch card sales

### Skagit County Public Works Department Draft 2024 Ferry Fare Revenue Target Report

Projected revenue for 2024 is \$1,361,488 and is currently at \$604,293 through June 30, 2024.

Since August 15, 2023, the effective date of the last fare increase, ridership is down only slightly. For the period August 2023 through June 2024, vehicle ridership is down an average of 7 percent and passenger ridership is down roughly 1 percent. It should be noted on December 30, 2023, the ferry went of service for 9 days in 2024 for an emergency repair, which resulted in a significant drop in vehicle ridership during that time. Removing January from the equation, 2024 vehicle ridership was down 3 percent.

During the evaluation period of this report (2019 through 2023), O&M expenditures averaged \$2,942,194, and the road fund subsidy averaged \$1,329,134. Expenditures were consistently \$500,000 to \$1 million higher in years with haul-outs.

With the new methodology (calculating actual expenditures and revenue for 2022 and 2023, adjusted budget for 2024, and inflated budget for 2025 and 2026), the five-year average of O&M expenditures is \$4,053,526. The new methodology annualizes haul out and maintenance costs starting in 2023.

In 2022, Skagit County hired a consultant to conduct a rate study and make recommendations for a fare increase and adjustments to fare policy that were implemented 2023. The Board agreed to a goal of 65 percent farebox recovery by December 31, 2028. To reach that goal, the fare box recovery must increase by 5 percent per year for the years 2025 through 2028. In 2023, the farebox recovery was 44 percent. It is estimated farebox recovery in 2024 will be 45 percent. Therefore, the farebox recovery in 2025 must be at least 50 percent; the farebox must be 55 percent in 2026, 60 percent in 2027, and 65 percent in 2028. During the budget process, in summer 2025, a new report will evaluate 2024 expenditures and revenue, once the fares implemented in 2023 have been in effect for one full calendar year.

## Recommendations

In line with the revenue target goal of 65 percent by December 31, 2028, a fare adjustment that produces a 50 percent farebox recovery in 2025 will be needed. This results in a 30 percent increase over 2023/2024 ferry rates. With a 30 percent fare increase, effective January 1, 2025, the projected revenue at the proposed rate schedule, provided in Appendix A, is estimated to produce a 49.4 percent fare box recovery, without future elasticity factored in.

| 2025 Adjusted O&M Exp. (5-year avg. 2022-2026)      | \$<br>3,637,941 |
|---|-----------------|
| Projected 2025 Fare Box Revenue (with 30% increase) | \$<br>1,795,842 |
| 2025 Fare Box Recovery                              | 49.4%           |

With a 30 percent fare increase in 2025, the 2025 road fund subsidy is estimated at \$2,517,713.

| 2025 Projected O&M Expenditures      | \$<br>4,690,434   |
|--------------------------------------|-------------------|
| Motor Vehicle Fuel Tax (MVFT)        | \$<br>(132,051)   |
| WSDOT Deficit Reimbursement          | \$<br>(244,828)   |
| Subtotal (Adjusted O&M Expenditures) | \$<br>4,313,555   |
| 2025 Projected Fare Box Revenue      | \$<br>(1,795,842) |
| 2025 Projected Road Fund Subsidy     | \$<br>2,517,713   |

The 2025 ferry division budget will be presented with options for cost savings measures to reduce the ferry's overall operating expenditures.

# Skagit County Public Works Department Draft 2024 Ferry Fare Revenue Target Report

# **Timeline**

Prior to a required public hearing, a draft of this report will be presented to the Board on Monday, August 5, at 10:00 a.m. at 1800 Continental Place, Mount Vernon, WA 98237. There is also a virtual attendance option.

Join Zoom Meeting:

https://us06web.zoom.us/j/87180001980?pwd=eEVGUGkxZ3NkQkhYSnhBMEo2RTQrdz09

Meeting ID: 871 8000 1980

Passcode: 143573

Phone number: 1 (253) 215-8782

A public hearing will be held prior to Board decision on the 2025 fare schedule.

# APPENDIX A 2025 PROPOSED FARE SCHEDULE

## Skagit County Public Works Department Draft 2024 Ferry Fare Revenue Target Report

Proposed Fare Schedule for January 1, 2025, Implementation

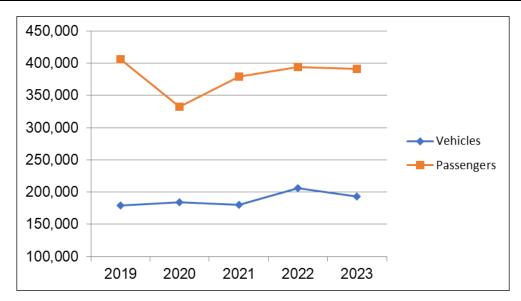
| Proposed Fare Scriedule for January 1, 2025, Implem  | 2023/2024        | 2023/2024      | 2025       | 2025       |
|--|------------------|----------------|------------|------------|
| PROPOSED POSTED FARES(1)                             | NON-PEAK         | PEAK           | NON-PEAK   | PEAK       |
| PASSENGERS   |                  |                |            |            |
| Adult  | 4.50             | 5.50           | 5.50       | 6.75       |
| Senior (+65)/Disabled                                | 2.25             | 3.25           | 3.00       | 4.00       |
| Youth - 18 and under (includes youth with bicycles)  | Free             | Free           | Free       | Free       |
| Rider & Bicycle                                      | 5.50             | 6.75           | 6.75       | 8.50       |
| Riders & Bicycle senior/disabled                     | 3.50             | 4.50           | 4.50       | 5.75       |
| PASSENGER MULTI RIDE (Valid for 90 days from purcha  | ase date)        |                |            |            |
| 25 trip adult passengers                             | 84.50            | 84.50          | 105.75     | 105.75     |
| 25 trip senior/disabled                              | 53.75            | 53.75          | 69.75      | 69.75      |
| VEHICLE (22 FT OR LESS INLCUDING OVERHANG)           |                  |                |            |            |
| Motorcycle & rider                                   | 7.75             | 11.25          | 9.75       | 14.00      |
| Vehicle/driver under 22 feet                         | 13.50            | 16.75          | 17.00      | 21.00      |
| Vehicle/driver senior/disabled under 22 feet         | 11.25            | 13.50          | 14.00      | 17.00      |
| VEHICLE & DRIVER MULTI-RIDE (Valid for 90 days from  | purchase date    | e)             |            |            |
| 20 trip under 22 feet                                | 221.50           | 221.50         | 281.00     | 281.00     |
| 20 trip under 22 feet senior/disabled                | 177.25           | 177.25         | 224.00     | 224.00     |
| 20 trip Motorcycle                                   | 129.75           | 129.75         | 163.75     | 163.75     |
| VEHICLE NEEDS BASED (Valid for 90 days from purchase | se date)         |                |            |            |
| 5 trip convenience needs based only                  | 44.25            | 44.25          | 56.00      | 56.00      |
| OVERSIZED VEHICLES                                   |                  |                |            |            |
| Over 22 feet under 30 feet                           | 21.50            | 27.25          | 27.75      | 33.25      |
| Under 40 feet  | 42.25            | 52.00          | 51.25      | 60.75      |
| Under 50 feet  | 63.00            | 80.25          | 77.25      | 91.00      |
| Under 60 feet  | 93.25            | 109.25         | 100.50     | 120.00     |
| Each 10 foot over 60                                 | 16.25            | 18.25          | 21.25      | 23.25      |
| Over width charge (over 8 feet 6 inches)             | Double Leng      |                | Double Len | gth Charge |
| OVERSIZED VEHICLES 5 TRIP CONVENIENCE CARD           | (Valid for 90 da | ays from purcl | hase date) |            |
| Over 22 feet under 30 feet                           | 107.50           | 136.25         | 138.75     | 166.25     |
| Under 40 feet  | 211.25           | 260.00         | 256.25     | 303.75     |
| Under 50 feet  | 315.00           | 401.25         | 386.25     | 455.00     |
| Under 60 feet  | 466.25           | 546.25         | 502.50     | 600.00     |

<sup>&</sup>lt;sup>(1)</sup>Posted fares include capital surcharge

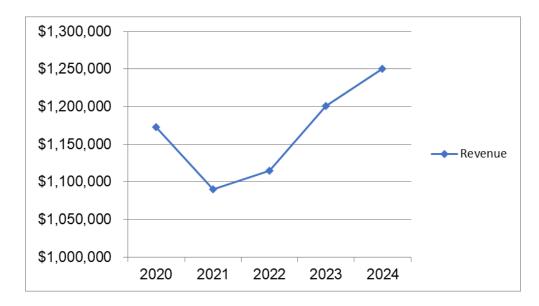
The charter/extra trip/after-hours rate is currently \$500.00 per trip, which includes any trips outside the published sailing schedule. The 2025 proposed rate for charter/extra trip/after-hours is \$500/hour, with a 3-hour minimum, for emergency services dispatched by 911. And the proposed rate for a private charter or extra trip is \$750/hour, with a 3-hour minimum. It is proposed a private charter or extra trip include any sailing(s) outside the published schedule and sailing(s) within the normal sailing schedule on which no other vehicles and passengers may travel, including the weekly HAZMAT sailings, on Wednesdays at 9:15 a.m. to Guemes Island and 2:00 p.m. to Anacortes.

# APPENDIX B RIDERSHIP & REVENUE STATISTICS

| Ridership 2019-2023      |         |         |         |         |         |
|--------------------------|---------|---------|---------|---------|---------|
| 2019 2020 2021 2022 2023 |         |         |         |         |         |
| Vehicles                 | 179,301 | 183,852 | 179,983 | 205,802 | 193,310 |
| Passengers               | 405,887 | 332,360 | 379,092 | 393,937 | 391,346 |



|         | Fare Box Revenue 2019-2023 |              |              |              |              |  |
|---------|----------------------------|--------------|--------------|--------------|--------------|--|
|         | 2019 2020 2021 2022 2023   |              |              |              |              |  |
| Revenue | \$ 1,172,643               | \$ 1,090,088 | \$ 1,115,037 | \$ 1,201,719 | \$ 1,250,681 |  |



# **APPENDIX C**

# 2023 COUNTY FERRY SYSTEM OPERATION REPORT

# **County Ferry System Operations Report**

Skagit 2023

# **Expenditures**

# (\*) WSDOT / Ferry Deficit Reimbursement (Net Claimed)

| (*)(1) Operation and Maintenance          | \$3,671,477.00 |
|---|----------------|
| Capital                                   |                |
| Other Work and Repairs Considered Capital |                |
| Interest                                  |                |
| Depreciation                              |                |
|   |                |

| (1) O&M(+)   | \$3,671,477.00 |
|--------------|----------------|
| (2) Tolls(-) | \$1,250,681.00 |
| (3) MVFT(-)  | \$150,119.00   |
| Net Claimed  | \$2,270,677.00 |

# Revenues

| (*)(2) Ferry | Toll Receipts                    |                       | \$1,250,681.00 |
|--------------|----------------------------------|-----------------------|----------------|
| Ferry Defic  | Reimbursement (334.03 or 336.00) |                       | \$212,507.00   |
| Other Reve   | ues                              |                       | \$350,740.00   |
|              |                                  | <b>Total Revenues</b> | \$1,813,928.00 |

# **MVFT General Distribution**

| (**) CRAB Calculated MVFT Distribution Factor |                                       | 2.2090         |
|---|---------------------------------------|----------------|
|   | Total MVFT - County Roads (336.00.89) | \$2,916,560.00 |

# **MVFT Attributable to the Ferry System**

| (**) CRAB Calculated MVFT Distribution Factor w/o Ferry System | 2.0953       |
|--|--------------|
| (*)(3) Calculated MVFT Attributable to the Ferry System        | \$150,119.00 |

# **Vessels**

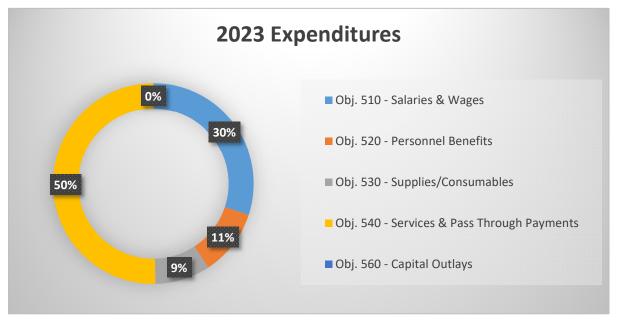
| Name       | Year Built | Current Value | Replacement Value | Year Replacement | IPD Adj Replacement Value |
|------------|------------|---------------|-------------------|------------------|---------------------------|
| M/V Guemes | 1979       | \$2,200.00    | \$22,200,000.00   | 1                | \$22,200,000.00           |

# **Facilities**

| Name                         | Year Built | Current Value  | Replacement Value | Year Replacement | IPD Adj Replacement Value |  |
|------------------------------|------------|----------------|-------------------|------------------|---------------------------|--|
| Guemes Dock                  | 2011       | \$1,424,008.00 | \$1,566,409.00    | 1                | \$1,566,409.00            |  |
| Guemes Transfer Span         | 1979       | \$1,317,000.00 | \$2,000,000.00    | 1                | \$2,000,000.00            |  |
| Guemes Dolphins/Wingwalls    | 2010       | \$954,736.00   | \$1,069,304.00    | 1                | \$1,069,304.00            |  |
| Guemes Headframe & Towers    | 1979       | \$100,000.00   | \$550,000.00      | 1                | \$550,000.00              |  |
| Guemes Passenger Shelter     | 1979       | \$1,000.00     | \$20,000.00       | 1                | \$20,000.00               |  |
| Guemes Parking Lot           | 1979       | \$150,000.00   | \$280,000.00      | 1                | \$280,000.00              |  |
| Anacortes Dock               | 2011       | \$1,368,182.00 | \$1,505,000.00    | 1                | \$1,505,000.00            |  |
| Anacortes Transfer Span      | 1979       | \$1,317,000.00 | \$2,000,000.00    | 1                | \$2,000,000.00            |  |
| Anacortes Breakwater         | 2016       | \$200,000.00   | \$462,000.00      | 1                | \$462,000.00              |  |
| Anacortes Dolphins/Wingwalls | 2014       | \$1,100,000.00 | \$1,144,000.00    | 1                | \$1,144,000.00            |  |
| Anacortes Headframe & Towers | 1979       | \$100,000.00   | \$550,000.00      | 1                | \$550,000.00              |  |
| Anacortes Terminal Buildings | 2010       | \$778,316.00   | \$871,714.00      | 1                | \$871,714.00              |  |
| Anacortes Parking Lots       | 2004       | \$1,067,948.00 | \$1,196,102.00    | 1                | \$1,196,102.00            |  |
| Anacortes Walkway            | 2010       | \$68,481.00    | \$76,699.00       | 1                | \$76,699.00               |  |

# APPENDIX D 2023 FERRY DIVISION EXPENDITURES

| Dept. 0053 - County Roads                      |                    |
|--|--------------------|
| Div. 004 - Ferry                               |                    |
| Expenditures                                   | 2023 Actual        |
| Obj. 510 - Salaries & Wages                    | \$<br>1,104,080.33 |
| Obj. 520 - Personnel Benefits                  | \$<br>393,678.18   |
| Obj. 530 - Supplies/Consumables                | \$<br>326,418.37   |
| 3120 - Operating Supplies                      | \$<br>100,604.73   |
| 3200 - Fuel                                    | \$<br>221,270.31   |
| 3412 - Interfund Parts & Materials             | \$<br>1,866.85     |
| 3510 - Small Tools & Minor Equipment           | \$<br>2,676.48     |
| Obj. 540 - Services & Pass Through Payments    | \$<br>1,847,957.31 |
| 4110 - Professional Services                   | \$<br>121,148.24   |
| 4153 - Intergovernmental Professional Services | \$<br>5,709.86     |
| 4155 - External Taxes & Ops Assessment         | \$<br>32,454.22    |
| 4190 - Interfund Information Services          | \$<br>62,532.40    |
| 4230 - Communications                          | \$<br>5,903.50     |
| 4310 - Travel                                  | ·                  |
| 4361 - Meals                                   | \$<br>-            |
| 4410 - Advertising                             | \$<br>1,877.62     |
| 4510 - Rentals                                 | \$<br>112,859.61   |
| 4511 - Interfund Equipment Rental              | \$<br>14,236.30    |
| 4610 - Insurance                               | \$<br>271,802.00   |
| 4700 - Utilities                               | \$<br>41,977.62    |
| 4810 - Repairs & Maintenance                   | \$<br>1,088,531.36 |
| 4811 - Interfund Shop Labor                    | \$<br>20,406.74    |
| 4910 - Miscellaneous                           | \$<br>68,517.84    |
| O&M Total                                      | \$<br>3,672,134.19 |
| Obj. 560 - Capital Outlays                     | \$<br>-            |
| 6110 - Land Acquisitions                       | \$<br>-            |
| 6210 - Buildings and Structures                | \$<br>-            |
| 6310 - Other Improvements                      |                    |
| 6411 - Equipment > \$5,000                     |                    |
| Total <sup>(1)</sup>                           | \$<br>3,672,134.19 |



<sup>&</sup>lt;sup>(1)</sup> Source: Skagit County Cayenta Financial System Report FY23 Budget Monitoring 117-4 (July 08, 2024)